



## Talk America Management

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### Gabe Battista, Chairman and Chief Executive Officer

Gabe Battista joined Talk America as its Chairman and Chief Executive Officer in January 1999. Prior to joining Talk America, Mr. Battista served as Chief Executive Officer of Network Solutions Inc., an Internet domain name registration company. Prior to his tenure at Network Solutions, Mr. Battista served both as CEO and as President and Chief Operating Officer of Cable & Wireless North America, Inc., the nation's largest telecommunications provider. His career also included management positions at US Sprint, GTE Telenet and General Electric Information Services. Mr. Battista serves as a director of Capitol College, Systems & Computer Technology Corporation (SCT) and Online Technologies Group, Inc. (OTG), The Greater Washington Board of Trade and VIA Networks. Mr. Battista is a registered Professional Engineer in the State of Pennsylvania and holds a BSEE from Villanova University, an MSEE from Drexel University and an MBA from Temple University.

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I.C.C. DOCKET NO. 02-0852  
 Applicant: [Signature]  
 Witness: [Signature]  
 Date: 2/5/03  
 Reporter: [Signature]

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### Warren Brasselle, Senior Vice President, Operations

Since April 2000, Warren Brasselle has served as Senior Vice President of Operations for Talk America. Mr. Brasselle has over 20 years of operations management expertise. Prior to joining Talk America, Mr. Brasselle was Vice President of Operations for Cable and Wireless North America, where he was broadly responsible for the design, provisioning, and maintenance of Cable & Wireless' voice, data, and IP network.

Mr. Brasselle also held a variety of operational positions at MCI, now MCI WorldCom Inc. and Williams Telecommunications.

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### Jeff Earhart, Senior Vice President, Customer Operations

Jeff Earhart currently serves as Senior Vice President, Customer Operations of Talk America. Between 1997 and 2000, he served the Company as Vice President, Operations. Mr. Earhart originally joined Talk America as its Director of Retail Sales and Provisioning in 1990, a position he held until 1992. From 1992 - 1997, Mr. Earhart was President of Collective Communications Services, a long distance reseller of

phone service. Prior to joining Talk America, he served as a Sales Executive for the Equitable Life Assurance Society, now part of AXA. Mr. Earhart has a BS in Economics from Widener University.

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**Kevin Griffo, Executive Vice President, Sales/Marketing**

Kevin Griffo has served as Talk America's Vice President of Sales/Marketing since March 2000. Prior to joining Talk America, Griffo was the President and Chief Operating Officer of Access One. Mr. Griffo was also employed by AMNEX from January 1995 to December 1997, holding various positions, including Chief Operating Officer and President of AMNEX's Telecommunications Division. Prior to joining AMNEX, he was

southeastern regional Vice President for LDDS WorldCom from August 1992 to December 1994. In such capacity, Griffo had significant operating responsibility, which included responsibility for operating sales offices and hiring and supervising sales personnel.

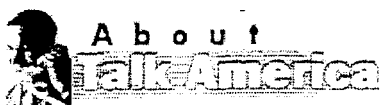
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### Aloysius T. Lawn, IV, Executive Vice President, General Counsel and Secretary

Since January 1996, Aloysius Lawn has served as General Counsel and Secretary. Prior to joining Talk America, from 1985 through 1995, Mr. Lawn was an attorney in private practice with extensive experience in private and public financings, mergers and acquisitions, securities regulation and corporate governance. Mr. Lawn graduated from Yale University in 1981 and Temple University School of Law in 1985.

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### Edward B. Meyercord, III, Executive Vice President, Chief Financial Officer, Chief Operating Officer and Treasurer

Edward B. Meyercord currently serves as the President, Chief Financial Officer and Treasurer of Talk America. He joined Talk America in September 1996 as the Executive Vice President, Marketing and Corporate Development. Prior to joining the company, Mr. Meyercord served as Vice President in the Global

Telecommunications Corporate Finance Group at Salomon Brothers, Inc., based in New York; and prior to Salomon Brothers he worked in the corporate finance department at Paine Webber Incorporated. Mr. Meyercord received a BA from Trinity College and an MBA from New York University's Stern School of Business.

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